

COMMERCIAL PURCHASER/LESSEE STATEMENT

Date _____

Customer Name _____

Dealer Name _____

Address _____

Address _____

City/Province _____

City/Province _____

Phone # _____

Phone # _____

Customer Background

Proprietorship Partnership Corporation Number of years in business _____

| Officers/Key Managers | <i>Name</i> | <i>Title/Stock ownership %</i> | <i>Years with company</i> | <i>Years experience</i> |
|------------------------------|-------------|--------------------------------|---------------------------|-------------------------|
| _____ | _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ | _____ |

| Traffic Lanes & Type of Freight | Revenue Distribution <i>Top 5 Customers</i> | <i>\$ Revenue – annual</i> | <i>% of Revenue</i> |
|--|--|----------------------------|---------------------|
| _____ | 1 | \$ _____ | _____ % |
| _____ | 2 | \$ _____ | _____ % |
| _____ | 3 | \$ _____ | _____ % |
| _____ | 4 | \$ _____ | _____ % |
| _____ | 5 | \$ _____ | _____ % |

| | | | | |
|------------------|---------------------------------|-------------------------------|----------------------|---------------|
| # Units Financed | # Units Leased (capitalized) | # Units Leased (operating) | # Units Owned (F&C)* | # Units Total |
|------------------|---------------------------------|-------------------------------|----------------------|---------------|

Power Unit Distribution _____

Trailer Distribution _____

(provide equipment listing if available) _____ # of owner-operators utilized _____

Insurance Physical Damage Deductibles _____ Liability Limits \$ _____

Bank References

| Bank Name | Name of Contact | Phone # | City, Province | Complete Account # |
|-----------|-----------------|---------|----------------|--------------------|
| _____ | _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ | _____ |

Equipment Financing and Leasing References*

| Bank or Finance Company Name | Contract or Account # | City, Province | Phone # |
|------------------------------|-----------------------|----------------|---------|
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ |

* This information should correspond with the information contained in the attached financial statements. Also include paid out creditors if this information is available.

Legal Actions

Prior Bankruptcy: Yes No Judgments: Yes No Law Suit Pending: Yes No

* (F&C) = Free and Clear

I acknowledge and agree that, upon receipt of a duly signed copy of this commercial purchaser/lessee statement ("Statement"), Daimler Truck Financial, a business unit of Mercedes-Benz Financial Services Canada Corporation, ("DTF") and the Dealer shall be entitled and authorized to establish a file on me containing personal information.

The object of the file shall be to allow DTF and its worldwide affiliates and assignees (1) to evaluate my credit and solvency; (2) to make a decision with regard to the Statement and the possible execution of an agreement, including a contract for lease or financing of a purchase of a motor vehicle; (3) to monitor, record and determine during the term of such a contract my compliance with all or part of the obligations contained therein; (4) to answer any questions I might have with respect to the Statement, any contract I may enter into and the file in general; (5) to record, manage, evaluate and collect, if applicable, any amount owing by me to DTF; (6) to develop and implement customer programs including communicating with me by providing me with materials such as offers, updates and information which may be of interest to me; (7) to maintain and use the information as a credit history; and (8) to meet legal and regulatory requirements.

To achieve the object of the file, I understand that the personal information contained in my file shall be made available only to the employees, representatives and agents of DTF and its worldwide affiliates and assignees who require it in the course of the performance of their duties or mandates. The personal information in my file will be used to make any relevant decisions in order to achieve the object of the file.

The file relating to me shall be kept at the DTF office (the address of which can be supplied by the Dealer). DTF shall inform me in writing if my file is moved to a new location. I understand that I shall have the right: (1) to obtain access to the personal information in my file and (2) to rectify any personal information in my file which is inaccurate, incomplete, ambiguous or out-of-date. I shall be entitled to exercise either one of these rights by addressing a written request for access or rectification to the DTF office in care of the Access to Information Manager.

I authorize DTF and the Dealer to collect the necessary personal information concerning me to fulfill the object of the file, from third persons, including credit agencies, information and collection agencies, credit reporting bureaus, financial institutions, insurance companies, insurance brokers, my past, present and future employers, creditors and landlords, motor vehicle dealers, government agencies, my spouse or any other person who has or will have information related to my credit history and my solvency, my whereabouts or the whereabouts or condition of any property that is or has been owned, held or leased by me. I specifically consent to the release and disclosure of personal information by such persons to DTF and the Dealer.

If I request credit life or disability insurance, I expressly authorize any doctor, physician, a member of a professional corporation in the health sector, health establishment, clinic, hospital or medical information office or a health information custodian to disclose, release and communicate to DTF personal information, including personal health information, concerning me and expressly authorize DTF to disclose personal information to them.

I expressly authorize DTF and the Dealer to disclose personal information concerning me to each other, to any of their worldwide affiliates and assignees, to other third persons including advertising and marketing agencies dealing with DTF for the development and implementation of customer programs, to credit agencies, to information and collection agencies, to credit reporting bureaus, to financial institutions, to insurance companies, to insurance brokers, to vehicle manufacturers, to motor vehicle dealers, to auction houses, to my creditors, to persons to whom I have applied for credit, to assignees and agents of such third parties, and to any other person to whom DTF or the Dealer deem it necessary to further my interest or to fulfill the object of the file.

I specifically consent to the use by DTF of my Social Insurance Number, if supplied, for the purpose of recording, identifying and retrieving my personal information. Supplying my Social Insurance Number helps DTF distinguish me from others with similar information and accelerates the process of achieving the objects of the file.

I have read the Statement and the Consent respecting the collection, use, release, disclosure, communication and holding of personal information concerning me. I understand the significance and necessity of giving such a consent which is given voluntarily without any coercion and which will be valid for so long as it is needed in order to achieve the object of the file. I acknowledge that the Dealer or its representatives have no authority to waive or modify any question in the Statement, or bind DTF by making a promise or representation or by giving or receiving information without the written consent of DTF. I acknowledge that DTF may employ service providers located in the United States in order to fulfill the objects of the file and as a result my information may be processed and stored in that country and that country's courts, governments or law enforcement agencies may obtain disclosure of my information through the laws of that country.

I accept that a photocopy of the Statement and the Consent or a facsimile of same shall be considered as valid as the original.

I declare and warrant that the information that I have provided above is true, accurate and complete and that it is not false or misleading in any way. I further declare and warranty that a bankruptcy proceeding is neither presently in progress nor anticipated and acknowledge receiving a copy of this Statement. IN THE EVENT OF ANY MATERIAL ADVERSE CHANGE IN MY FINANCIAL POSITION, I AGREE TO NOTIFY DTF in writing.

I acknowledge that the Statement and the Consent were drafted in the English language in accordance with my request. Je déclare avoir exigé que cette demande et ce consentement soient rédigés et complétés en langue anglaise.

Please attach year end financial statements for past two years and current prior month end financial statements. Financial statements should include balance sheet, profit and loss statement, and statement of cash flows.

I acknowledge that a consumer/personal report containing credit, medical or personal information will be referred to in connection with the Application. I consent to the preparation of such a report and to DTF and the Dealer obtaining such a report from credit bureaus/consumer reporting agencies.

Signature

Signature _____ Title _____ Date _____

For Dealer Completion Only

Transaction Terms

of Units _____ Year/Make/Model _____
Selling Price per unit \$ _____ Total Selling Price \$ _____
Total Down Payment/CCR * \$ _____ Term _____ Balloon/Residual % _____

Unit Distribution

of adds _____ # of replacements _____ % growth in fleet _____
of trades _____ delivery dates _____

* CCR = Capital Cost Reduction